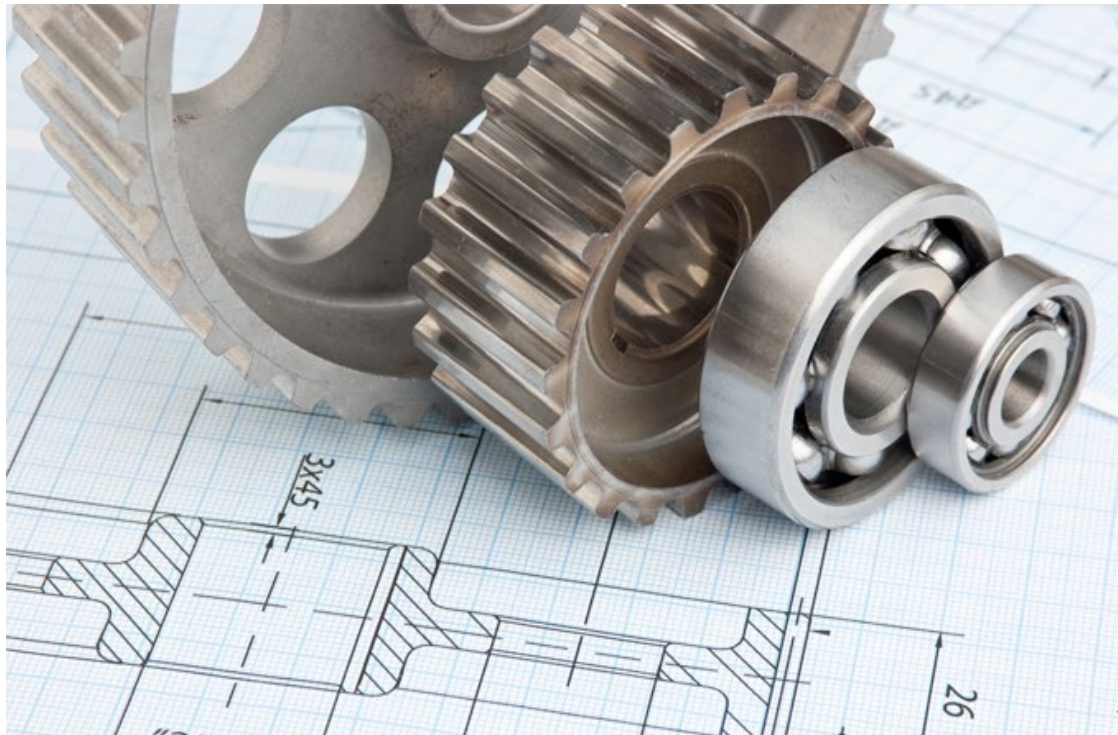


VIETNAM SUPPORTING INDUSTRIES & AEROSPACE INDUSTRY OUTLOOK

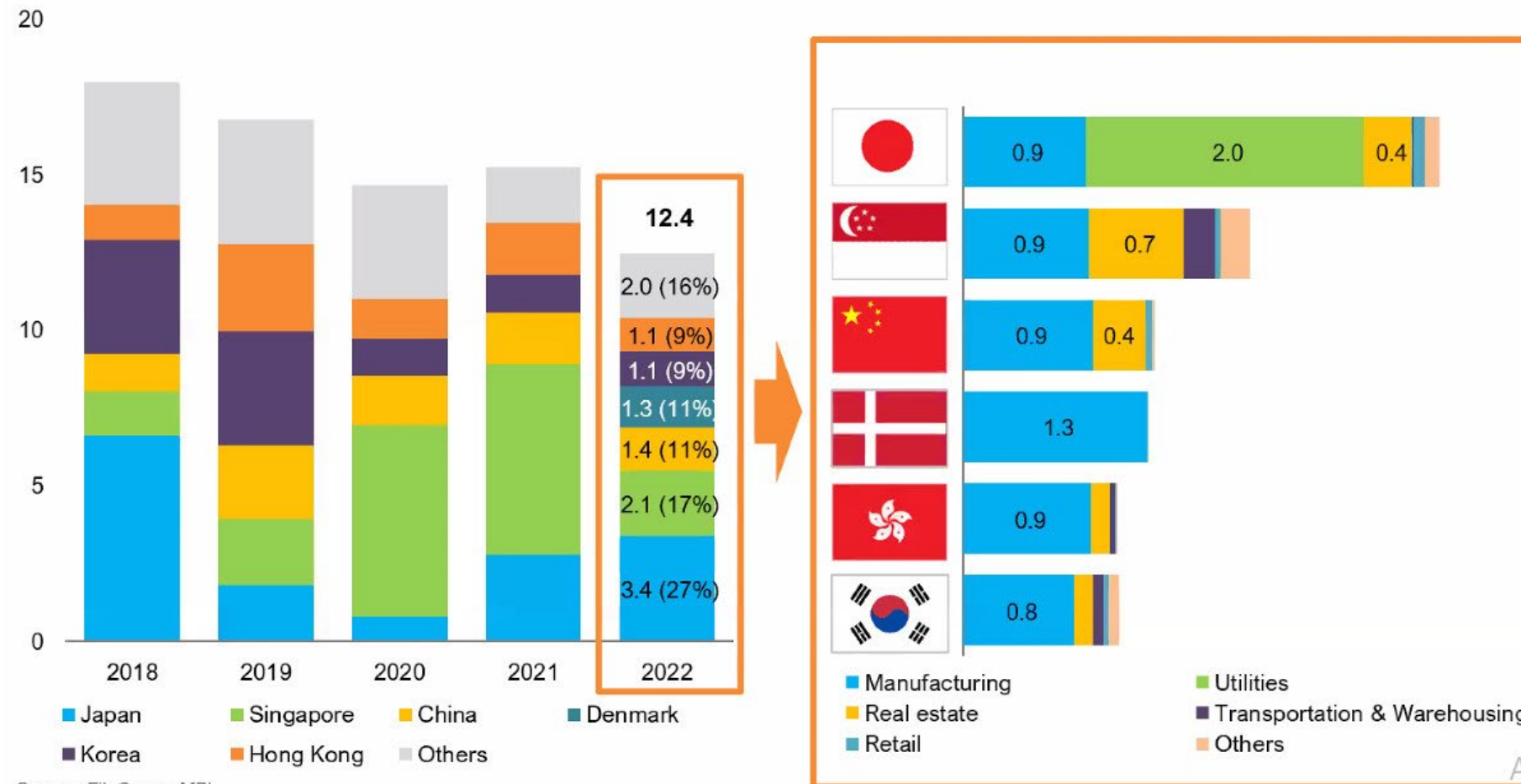
Presented by
Mr. Pham Minh Thang - Vice President, VASI



FDI investment & Supporting industries in Vietnam

Japan, Singapore, China/Hong Kong, Denmark, and Korea are the leading foreign investors in Vietnam in terms of newly FDI registered capital in 2022

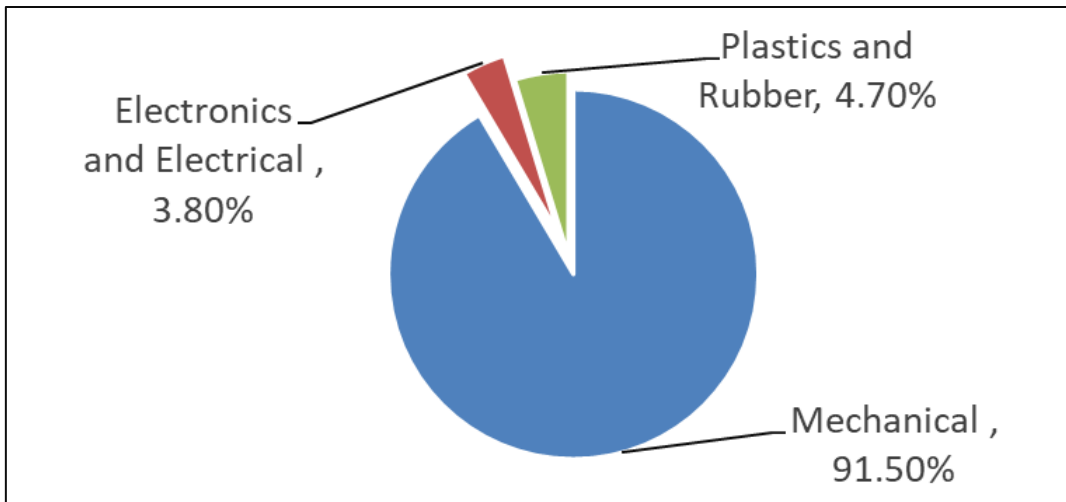
Figure 3: New registered FDI capital (US\$bn) by nationality of major foreign investors



Source: FiinGroup, MPI

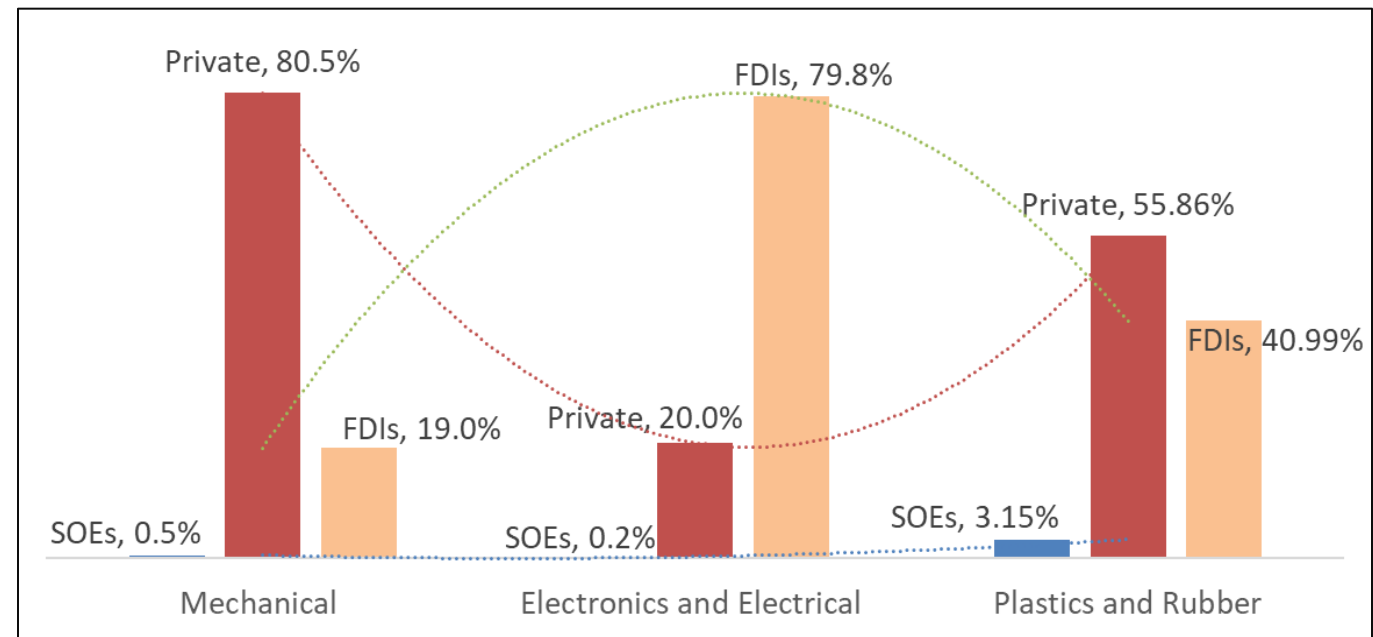
Japan, Singapore and China are the TOP 3 FDI investment sources in Vietnam

Supporting industries by sectors and types



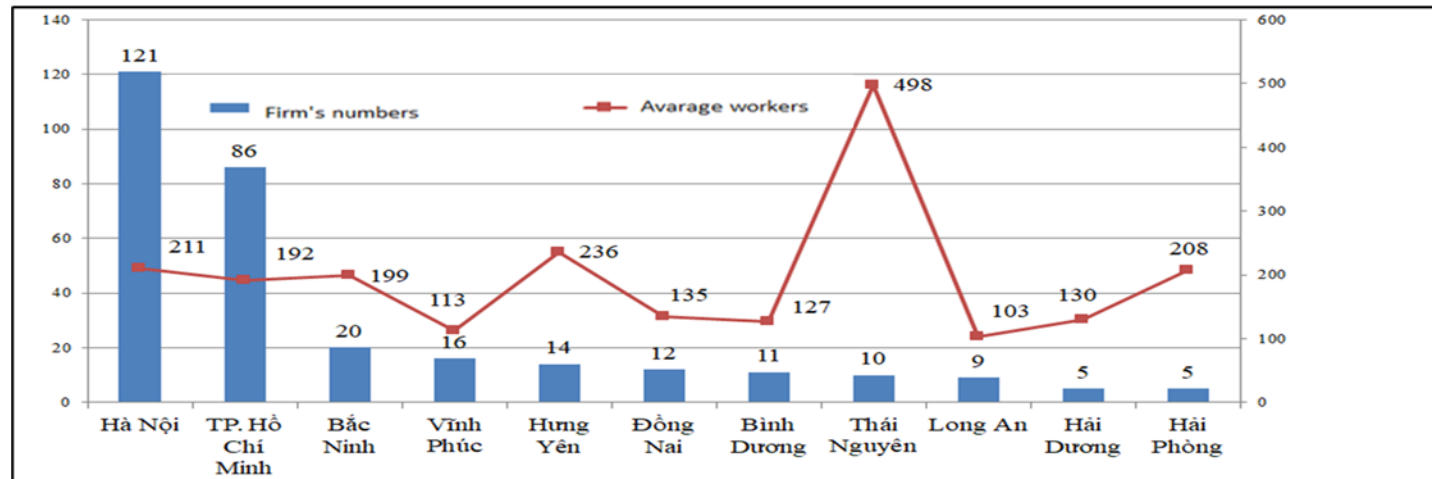
Private manufacturing companies

70% (2,662/3,755)

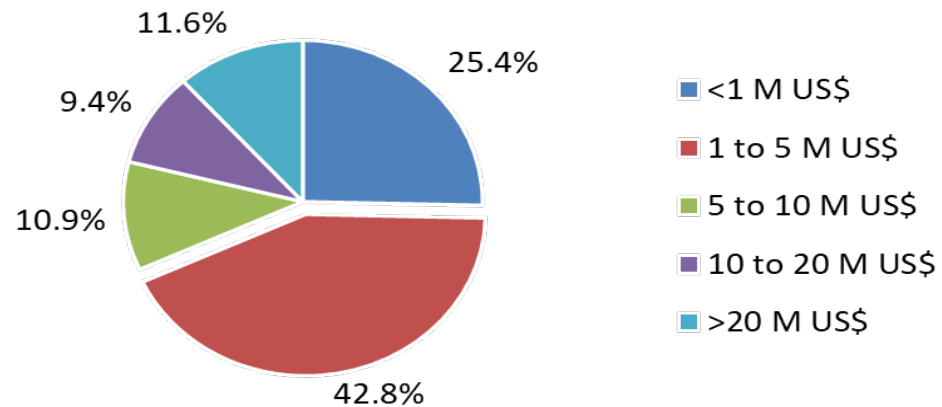


Local supporting industries enterprises in Vietnam

Number of enterprises & size by provinces



Average revenue (2022): US\$ 4.2 million



Distribution by number of employees



VASI's member at a glance!

VASI: ~500 companies/producers

- Mechanical Engineering (70%)
- Plastics and Rubber Parts and Components (20%)
- Electronics and Electrical Parts and Components (10%)

Main Buyers in Vietnam:

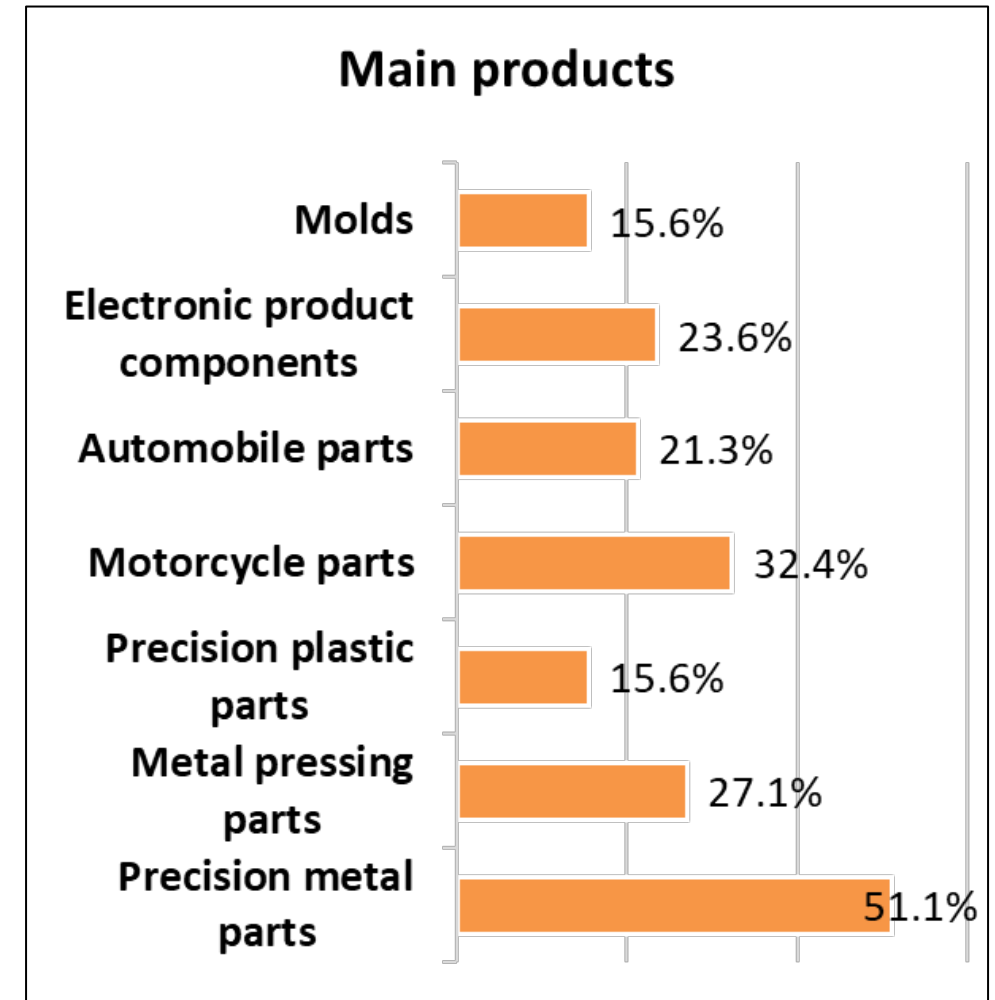
- Motorcycle: Honda, Yamaha, Piaggio
- Electronics: Samsung, Canon, LG, Panasonic, Brother
- Automotive: Toyota, THACO (Kia), Honda, Vinfast...

Main Export Market: Japan, Korea, ASEAN

Most Applied Standards:

ISO 9001, ISO 14001, ISO 50001

IATF 16949, CE, UL



Vietnam Airport infrastructure



Operating and under development:

- 14 International Airports
- 19 Domestic Airports

Capacity:

- 530 millions passingers by 2050



Vietnam Aviation Carriers



Vietnam Airlines



Vietjet Air



Bamboo Airline



Pacific Airline



Vietravel Airline



Vietnam Air Services



Hai Au Aviation



Vietstar Airlines



Vietnam Helicopters

Vietnam Aerospace – Manufacturing & Services



Vietnam Association
for Supporting Industries

BOEING IN
VIETNAM



Airbus in Vietnam

The partnership between Airbus and Vietnam dates back almost 30 years, to when Airbus aircraft became the first Western types to be operated in the country. Since then Airbus aircraft have played an important role in the growth of the country's air transport industry.

In addition a wide range of Airbus helicopters are in service in the country, as well as the C295 military transport. Airbus has also provided a satellite to the country, known as VNREDSAT.

Aerospace EXPO – FORUM – SUMMIT - WORKSHOP – TRAINING events in recent years



Engineering service



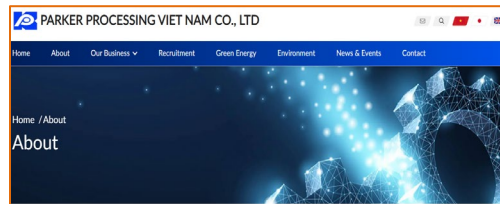
Engineering service & parts



Aviation service & parts



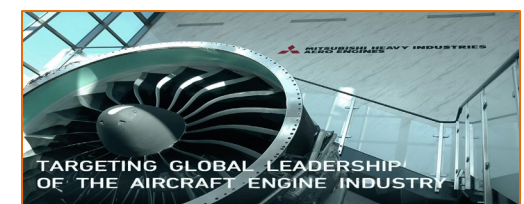
3 Points – Parts



Parker Processing – Surface Treatment



UAC – Parts



MHI – Parts

Vietnam Aerospace – Outlook



Vietnam Government with Boeing and Airbus working on setting up and growth an Aerospace Manufacturing Eco-System in Vietnam



Hanoi is promoting for an Aerospace Manufacturing Complex in South of Hanoi

