



UNITED REPUBLIC OF TANZANIA



TANZANIA INVESTMENT CENTRE.

A WARMLY WELCOME TO INVEST IN TANZANIA
(A brief Information on Country's Profile, Investment Opportunities and Incentives offered to investors)





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COUNTRY PROFILE	DESCRIPTION
COUNTRY BACKGROUND	<ul style="list-style-type: none"> ❖ The United Republic of Tanzania is a sovereign state in 1964 following the union of the Republic of Tanganyika and Zanzibar. ❖ Tanzania is located in Eastern Africa between longitudes 29^o and 41^o East, and latitudes 1^o and 12^o South ❖ Its capital is Dodoma while Dar es Salaam is the most populous city. ❖ Population is approximately 61,741,120million as of 2022 NBS report; ❖ Kiswahili and English are the two official languages of Tanzania. ❖ Tanzania has a long history of stability and has become an important economic gateway to East Africa; ❖ Tanzania is a lower middle income country; ❖ Tanzania (total area) 945.5 ('000 Sq. Km); <ul style="list-style-type: none"> • Inland Water 61.5 ('000 Sq. Km) • Land Area 884.0 ('000 Sq. Km) ❖ Tanzania Mainland 881.3 ('000 Sq. Km) and Tanzania Zanzibar 2.7 ('000 Sq. Km)
ECONOMIC DATA	<ul style="list-style-type: none"> ❖ Nominal GDP (USD billions): 70 (BOT, June 2022) ❖ GDP per capita (USD): 1,229.1 (Economic Survey, 2022) ❖ Inflation rate (% change): 4.8% (Economic Survey, 2022) ❖ GDP growth rate at an average of 6% (2017 – 2022), (Economic Survey, 2022)
INTERNATIONAL TREATIES, MEMBERSHIPS, REGIONAL ORGANIZATION, CUSTOMS UNIONS, AND INVESTMENT RELATED AGREEMENTS	<ul style="list-style-type: none"> ❖ African Continental Free Trade Area Agreement ❖ African Development Bank Group ❖ African Union ❖ Commonwealth of Nations ❖ East African Community (“EAC”) ❖ International Monetary Fund ❖ Organisation of African, Caribbean and Pacific States ❖ Southern African Development Community ❖ United Nations ❖ World Bank Group ❖ World Customs Organization ❖ Cotonou Agreement ❖ Multilateral Investment Guarantee Agency (MIGA) ❖ World Trade Organization ❖ Bilateral Investment Treats (BITs)

COUNTRY PROFILE	DESCRIPTION
DISPUTE RESOLUTION	<ul style="list-style-type: none"> ❖ Convention on the Settlement of Investment Disputes (ICSID Convention) ❖ United Nations Commission on International Trade Law (“UNCITRAL”) ❖ United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Award (New York Convention)

INVESTMENT OPPORTUNITIES AVAILABLE IN TANZANIA

SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
PHARMACEUTICALS AND MEDICAL EQUIPMENT	<ul style="list-style-type: none"> ❖ Pharmaceutical & Medical devices Imports: more than 85% ❖ Foreign currency spent Annually: US 1billion ❖ Potential market: <ul style="list-style-type: none"> • MSD (contract to supply medicine to all 16 SADC Countries) • EAC Population: 160 mil. (Est. 2018) • SADC Population: 327 mil. (Est. 2019) 	Establishment of pharmaceutical or/and Medical equipment plants
EDIBLE OILS	<ul style="list-style-type: none"> ❖ Imports: US\$83.19 million (2018) ❖ Annual Demand: 570,000 tonnes ❖ Annual Supply: 180,000 tonnes ❖ Demand forecast: 700,000 tonnes (2030) 	<ul style="list-style-type: none"> ❖ Large scale farming of oil seeds to address supply gap. ❖ Establishment of oil seeds processing facilities. ❖ Establishment of refineries.

SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES								
COTTON AND TEXTILE	<ul style="list-style-type: none"> ❖ Seed cotton yield: 283,600 (five years average). ❖ 80% of produced cotton exported in raw form. ❖ Low cost labour. 	<ul style="list-style-type: none"> ❖ Value addition from field to factory ❖ Ginning, spinning and weaving ❖ Textile ❖ Garments 								
REAL ESTATE	<ul style="list-style-type: none"> ❖ Population: 61,741,120million. ❖ Government Head Quarter and functions moved from Dar es Salaam to Dodoma the Capital; ❖ High demand for resident houses, Hotels and offices accommodation in Dodoma; ❖ Demand of modern housing is increasing across the country. 	<ul style="list-style-type: none"> ❖ Housing estates ❖ Residential apartments ❖ Office buildings ❖ Conference and banquet facilities ❖ Shopping malls ❖ Movie theatres and entertainment facilities ❖ Real estate properties 								
LIVESTOCK AND LEATHER INDUSTRY	<ul style="list-style-type: none"> ❖ 2nd largest livestock in Africa (2020) ❖ Potential for 4.0Mil hides and 6.1Mil skins, annually. ❖ Local Meat demand is projected to increase by 166% from 290 million Tons to 480 Million Tons in 2030 <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>Livestock</th> <th>Population (Mil in 2022)</th> </tr> </thead> <tbody> <tr> <td>Cattle</td> <td>36.6</td> </tr> <tr> <td>Goat</td> <td>26.6</td> </tr> <tr> <td>Sheep</td> <td>9.1</td> </tr> </tbody> </table>	Livestock	Population (Mil in 2022)	Cattle	36.6	Goat	26.6	Sheep	9.1	<ul style="list-style-type: none"> ❖ Raising & Fattening ❖ Live animal Trading ❖ Slaughtering ❖ Meat Processing ❖ Leather Processing ❖ Retailing & Marketing
Livestock	Population (Mil in 2022)									
Cattle	36.6									
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SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
CANE SUGAR PRODUCTION	<ul style="list-style-type: none"> ❖ Current production is 320,000 tons (full capacity). ❖ More than 300,000 tons sugar deficit in Tanzania ❖ Highest average cane yields in the world, at 120 tons/ha (good soils and climate). ❖ Rainfall and generous rivers and best irrigation potential. ❖ Suitable Soil and topography. ❖ Per capita consumption to increase. ❖ High increase in demand relative to supply capacity. ❖ Current production could peak to 500,000 tons by 2020. 	<ul style="list-style-type: none"> ❖ Establish sugar production factories; ❖ Establish sugarcane plantations and sugarcane processing plants.
FISHING AND AQUACULTURE	<ul style="list-style-type: none"> ❖ Freshwater coverage: 54,337sq. km (6.1 % of surface area) which include Lake Victoria the largest lake in Africa and Lake Tanganyika the second deepest lake in the world and second largest in Africa; ❖ Territorial Sea: 64,000 sq.km. ❖ Exclusive Economic Zone (EEZ): 223,000sq.km ❖ Coastline: 1,424 km along Indian Ocean. 	<ul style="list-style-type: none"> ❖ Fishing ports and fishing in the EEZ. ❖ Fish processing factories and fishing boat building yards. ❖ Commercial fish farms in marine and freshwater areas.

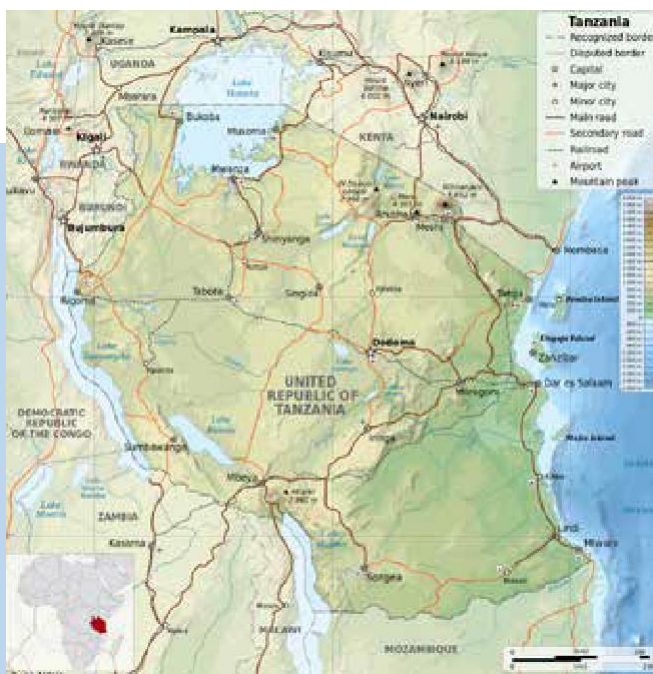
SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
MINING AND METALS	<ul style="list-style-type: none"> ❖ Gold exports: 94% of all mineral exports. ❖ Sector growth rate: 12.2%(3rd qtr 2021) ❖ Exports in raw form. 	<ul style="list-style-type: none"> ❖ Establish smelting plants and gold refinery plants.
OIL & GAS	<ul style="list-style-type: none"> ❖ Gas discoveries in Tanzania are catapulting the region into a major player in the global energy, ❖ Expected to bring billions in investment that could transform the entire economy. ❖ East Africa's coastal region, stretching out to Seychelles holds a resource of 441.1 trillion cubic feet of natural gas, (US Geological Survey). Discovered reserves in Tanzania alone is over 57.54 trillion cubic feet. 	<ul style="list-style-type: none"> ❖ Upstream projects include exploration of oil and gas onshore and offshore areas; ❖ Downstream oil & gas investment projects such as transportation & storage facilities; ❖ Transportation and distribution of natural gas for compressed natural gas, industries and households.



SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
TOURISM AND LEISURE INDUSTRY	<ul style="list-style-type: none"> ❖ Average length of stay: 10days ❖ Average Expenditure per tourist: US\$355 (package tours) and US\$247 (non-package tours) ❖ 22 National Parks, ❖ 1 Conservation Area ❖ 32 Game Reserves, ❖ 44 Game Controlled Areas, ❖ 4 Ramsar/Wetland Sites, ❖ 33 Wildlife Management Areas, ❖ 6 Nature Reserves ❖ Tourism icons: <ul style="list-style-type: none"> • Kilimanjaro Mountain – 5,895 Meters High - is the highest free standing mountain in the World and highest in Africa • Ngorongoro Crater is among the World Heritage Sites • Serengeti National Park with Animal Migration – the leading National Park in Africa in 2019, 2020 and 2021. 	<ul style="list-style-type: none"> ❖ Tourist Hotels, Lodges, Tented Camps, ❖ Beach tourism, cultural and historical sites ❖ Golf courses and eco-tourism facilities ❖ Leisure parks ❖ Conference tourism facilities ❖ Air/ground transport ❖ Tour operations and trophy hunting.



SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
AGRICULTURE AND AGRO - PROCESSING	<ul style="list-style-type: none"> ❖ Tanzania has plenty arable for agriculture. A variety of crops, fruits and vegetables produced are potential for Agro – Processing including Tea, Cashew nut, Floriculture, Pulses, Cassava, mangoes, maize, rice, beans, etc. ❖ Cashew has multiple products including: <ul style="list-style-type: none"> • Cashew nuts, Cashew nuts milk and butter; • Cashew Shells, Anorexic acids, Cashew Apple-eat fresh, Alcohol-Fine wines, Jams, Flavor drinks (Alcoholic and non-alcoholic) Animal Feeds - Discarded nuts, Residuals of Cashew Kernels, Charcoal 	<ul style="list-style-type: none"> ❖ Rehabilitation and expansion of existing processing Industries. ❖ Joint Venture with existing Processors. ❖ Construction and operation of New Processing Industries. ❖ Construction of Industrial Parks



SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
INFRASTRUCTURE NETWORK	<ul style="list-style-type: none"> ❖ Tanzania Railway Corporation (TRC) has operation lines with 2,706km and Tanzania-Zambia Railway Authority (TAZARA) with 970 km. ❖ Power generation grows at 10–15% per year, with only 24% coverage and total installed capacity of 1,300 MW. ❖ The Government plans to generate more than 10,000 MW in 2025. ❖ Currently an Hydroelectric Power Plant and Dam is under construction. The Plant will generate 2,115 MW. ❖ Standard Gauge Railway (SGR) Project with 1,219 km from Dar Es Salaam to Mwanza (under construction). Lot I, Dar es Salaam - Morogoro is under testing and commissioning stage while Lot II, Morogoro - Makutupora (422 Km) is 73% complete. Lot V, Isaka - Mwanza 341km is at mobilization stage, Lot III Makutupora – Tabora (294km) and Lot IV Tabora – Isaka (133km) are under procurement stage. 	<ul style="list-style-type: none"> ❖ Airport, Rail and Port construction/ rehabilitation projects in PPP model. ❖ Power generation sector using hydro, natural gas, coal, uranium and renewable resources. ❖ Inland container depots and extended railway lines. ❖ Private operators on SGR for transportation of cargos and passengers.

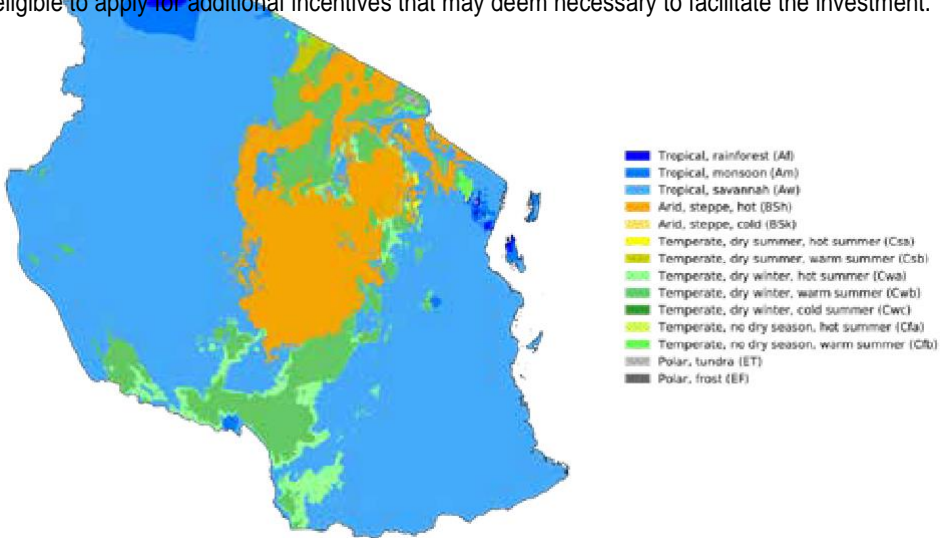
INVESTMENT INCENTIVES

CATEGORY OF INCENTIVES	INCENTIVES
FISCAL INCENTIVES	<ul style="list-style-type: none"> ❖ Exemption on Project Capital goods <ul style="list-style-type: none"> • Zero Import Duty on capital goods. • Zero Import Duty on raw material ❖ Tax Relief on Deemed Capital Goods - Import Duty exempted by 75% ❖ Reduced corporate tax to 20% for the first 5 consecutive years on Manufacturing of pharmaceuticals, Textile or leather products ❖ Capital Allowance on Agriculture (100%), Mining - first 5 years (20%), Hotels (50%), Fish farming (50%), Tourist services (50%); ❖ Reduced corporate tax to 10% for the First 5 consecutive year on Assembly of motor vehicles, tractors, fishing boats or out boat engine; ❖ Depreciation Allowance (37.5% - 5%)
NON-FISCAL INCENTIVES	<ul style="list-style-type: none"> ❖ Automatic Immigration Quota: Initially 10 expatriates during project implementation. Additional, one expatriate for every 10 jobs created; ❖ Derivative Right ❖ Unconditional (Free repatriation) transferability of funds of any currency of: <ul style="list-style-type: none"> • Net profits, • Repayment of foreign loans, • Royalties, Fees charges in respect of foreign technology, • Remittance of proceeds; and • Payment of emoluments, etc.

INVESTMENT CATEGORIES

Category of Investment	Minimum capital requirement
A. Normal Investors	<ul style="list-style-type: none"> ❖ Foreign investors - USD 500,000 ❖ Local investors – USD 50,000
B. Strategic Investors	<ul style="list-style-type: none"> ❖ Foreign investors - USD 50,000,000 ❖ Local investors – USD 20,000,000
C. Special Strategic Investors	<ul style="list-style-type: none"> ❖ USD 300,000,000

NB: Apart from normal incentives offered to all categories of investments, Strategic Investors are eligible to apply for additional incentives that may deem necessary to facilitate the investment.





For more information, please scan the QR code provided and do not hesitate to contact Tanzania Investment Centre through the following address:

Executive Director

TANZANIA INVESTMENT CENTRE (TIC),

P.O. Box 938,

DAR ES SALAAM

Tel: +255 22 2116328-32 / Fax: +255 22 2118253

Email: info@tic.go.tz

Websites: www.tic.go.tz (TIC)

For project registration: <https://onestopshop.tic.go.tz>

Other Important links:

www.zipa.go.tz (ZIPA)

www.epza.go.tz (EPZA)

www.tantrade.go.tz (TANTRADE)

www.tanzaniatourism.go.tz (TTB)



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