



EAST AFRICAN BUSINESS COUNCIL (EABC)

**Presentation during
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By

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“The Voice of the Private Sector in East Africa”.



Presentation Outline:

- ▶ **About EABC**
- ▶ **EAC Integration Process**
- ▶ **EAC at a Glance**
- ▶ **Key potential projects**



ABOUT EABC:

- ▶ **Who we are:** Umbrella body of the Private Sector: Associations and corporate in the EAC Community – (Burundi, Kenya, Rwanda, Tanzania & Uganda)
- ▶ **Establishment:** In November 1997 to foster the interests of Private Sector in the EAC's integration process currently with 177 members mostly Business Associations
- ▶ **Relationship with EAC:** EABC enjoys “**Observer Status**” in EAC Secretariat, EAC Organs and Institutions. EABC is invited and participates in various technical, sectoral council, and ministerial meetings at EAC where we represent private sector interests. Process to establish a framework for private sector participation in EAC policy making is underway.
- ▶ **Recognition:** Besides the observer status, EABC is recognised by both EAC Policy Makers and the business community as the key multi-sectoral private sector facilitator / platform that brings the business community together at the EAC level.



EAC Integration Process

- ▶ **Customs Union**
 - ❑ Common External Tariff
 - ❑ Removal of Non - Tariff Barriers
 - ❑ Removal of internal duties
- ▶ **Common Market: Free Movement of**
 - ❑ Services
 - ❑ Capital
 - ❑ Persons and Workers
 - ❑ Right of Establishment and Residence
- ▶ **Monetary Union**
- ▶ **Political Federation**



EAC AT A GLANCE

- ▶ Harmonized Trade Regime
- ▶ Intra Trade 5,805 US\$ Million (2013)
- ▶ Growth in GDP: USD 110.5 billion (2013)
- ▶ The second largest single market in Africa with population of 145 million (2013)
- ▶ GDP per capita US\$ 769
- ▶ Growing middle class and demand for fairly sophisticated products
- ▶ Diversified economy offering a variety of business and investment opportunities
- ▶ Business–friendly environment: world’s fastest reforming region



EAC AT A GLANCE

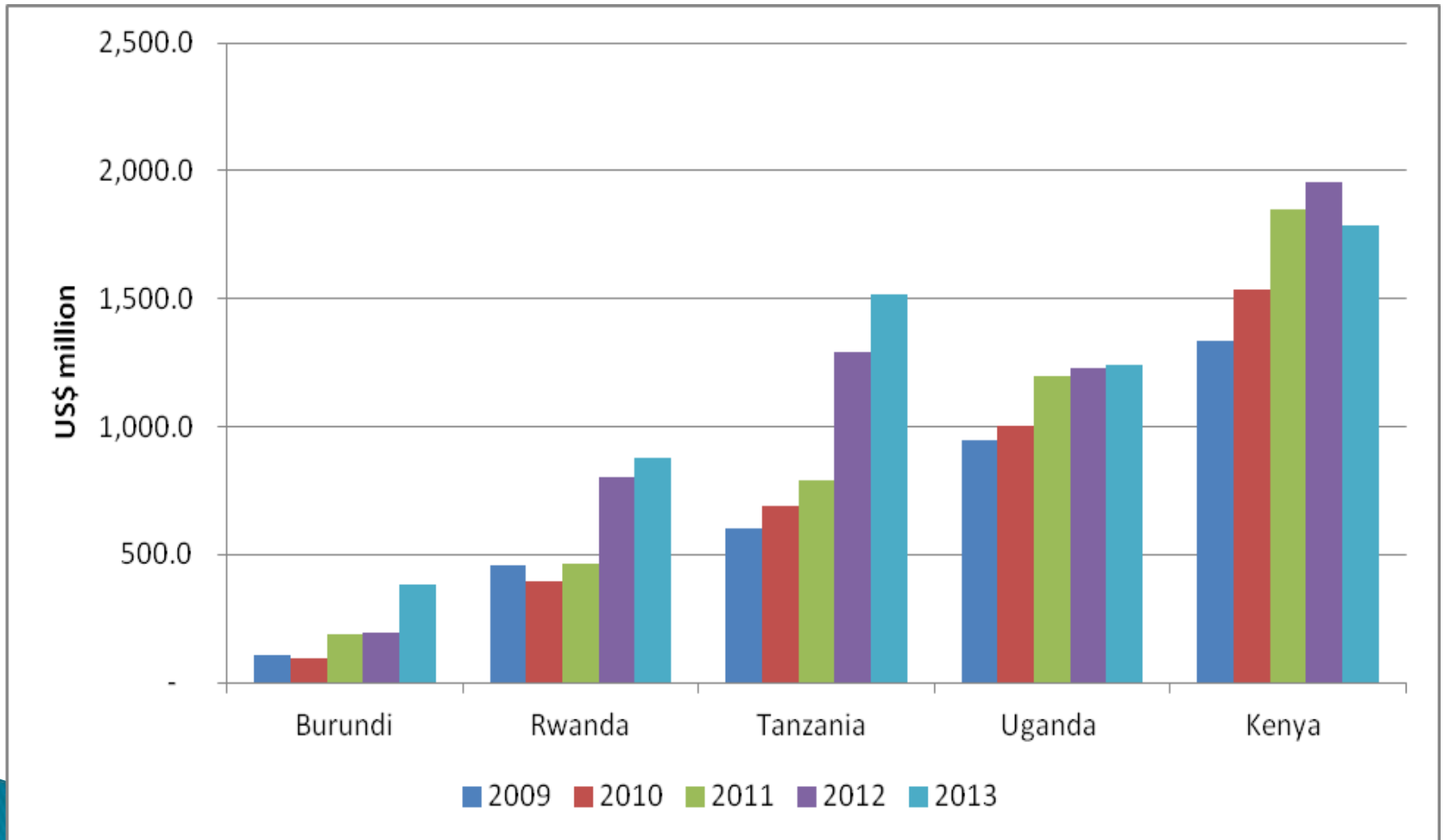
- ▶ Relatively large pool of educated and skilled Middle age workers
- ▶ Preferential market access to the COMESA, SADC, U.S, E.U and some other developed countries
- ▶ Great market access to EAC, Africa, Middle East and Asia
- ▶ Stable economic and political environment
- ▶ Harmonized tariff within the EAC
- ▶ Regional Industrialization policy and strategy



- ▶ According to the World Investment Report (2013), FDI flows to East Africa grew by 37 percent to \$ 6.3 billion in 2012 from US\$ 4.6 billion in 2011.



Total Intra-EAC Trade, 2009-2013 (US\$ million)





Key potential projects

- ▶ Agri business – Agro processing
- ▶ Construction
- ▶ Iron–ore and other mineral processing;
- ▶ Fertilizers and agrochemicals;
- ▶ Pharmaceuticals;
- ▶ Petro–chemicals and gas processing;
- ▶ Energy and Bio–fuels
- ▶ Education
- ▶ Real Estate
- ▶ Transport



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