



Mr. Gabriel Mumba, CEO

Mr Mumba is the Founder of Eastlight Logistics. He has undergone extensive leadership and Management training in Zambia, the UK, Sweden and South Africa in Corporate Governance, IATA Airline management and Shipping, International Strategic Business Management, Private sector development etc.

Corporate name: Eastlight Zambia Ltd

Industrial sector: Logistics (Courier, Clearing and forwarding , Sea, Air and Road freight)

Established: 2002

Address: Stand No. 13318/M/M Off Kafue Road, Chilanga, Lusaka, Zambia

Tel: +260 977 856 565, **Email:** eastlight@zambia.co.zm

Web: www.eastlight.org

Capital: USD 830,000 (at inception)

Revenue, Operational Profit: USD 360,000 (Annual)

Employees: 27 (Inclusive of Countrywide Agents)

Business Overview:

We are a Zambian Based express courier, Clearing and forwarding and distribution company with an objective to provide a fast, flexible and cost effective service through our countrywide delivery network. We are available for your national parcel and bulky mail distribution as well as boarder clearing and forwarding 24 hours a day, 365 days a year. Whatever the size of the consignment, Eastlight Zambia Ltd is there to provide the solution. The client's interests are considered our own as we are committed and dedicated and take personal responsibility. We have achieved rapid growth over the years through trust, reliability and by providing personal service to all our valued customers. To our competitors it may just be a delivery, for Eastlight it's a passion. Eastlight Zambia Ltd was established in 2005 by shareholders and staff that had previously acquired a knowledge base of the industry and had hands on experience in management. Initially the main focus of the business was Lusaka metropolitan door to door mail delivery. As management we then identified the need to provide clients with a complete courier and Clearing and Forwarding solution and therefore started developing our own domestic and International network and introduced a full range of domestic courier and Clearing and Forwarding services. Eastlight provides a door to door delivery of time-sensitive items on a time - definitive basis. We are committed to putting the customer first and therefore deliver a range of services that are focused on giving our customers the all-important competitive edge. It is the strategy of the business to remain flexible and responsive to the changing needs of the customer and the industry through tailor made solutions. Eastlight has identified and implemented a focused courier IT system that uses cell phone technology to update tracking online. The ability of the system to track the progress of parcels and goods that have been cleared at entry points via the delivery system has promoted our commitment to constant improvement and continuous development.

Expecting Business with Japan:

Due to the growing trade between Zambia and Japan , we intend to grow the Cargo sector between Zambia and Japan by getting into partnership with Leading Japanese Cargo and Freight Companies. Japanese Cargo and freight Companies need a reliable Partner in Zambia to ease the movement of growing Cargo Between the Two Countries . We have partners In United Kingdom, USA, UAE, India , South Africa etc and now we need to have partnership in Japan.

